# CHIEN DECLARATION EXHIBIT A

# UNITED STATES DISTRICT COURT WESTERN DISTRICT OF WASHINGTON AT TACOMA

STATE OF WASHINGTON,

Plaintiff,

V.

Case No.3:17-cv-05806

THE GEO GROUP, INC.,

Defendant.

EXPERT REPORT OF DAVID LEWIN, Ph.D. SEPTEMBER 20, 2018

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#### I. QUALIFICATIONS

- 1. I am the Neil H. Jacoby Professor Emeritus of Management, Human Resources and Organizational Behavior in the Anderson School of Management at the University of California at Los Angeles (UCLA). I am also a Managing Director of the Berkeley Research Group (BRG). My primary area of specialization is human resource management and employment relations. I have published more than 20 books and more than 150 articles in such journals as Industrial and Labor Relations Review, Human Resource Management, Industrial Relations, British Journal of Industrial Relations, The Review of Economics and Statistics, Journal of Conflict Resolution, Labor History, Harvard Business Review, and California Management Review. Among my books are Human Resource Management: An Economic Approach, The Human Resource Management Handbook, Contemporary Issues in Employment Relations, Advances in Industrial and Labor Relations, Volume 24, The Oxford Handbook of Participation in Organizations, and Handbook of Qualitative Research Methods on Human Resource Management: Innovative Techniques.
- 2. I have held research grants from the National Science Foundation, Ford Foundation, National Institute for Dispute Resolution, Society for Human Resource Management, Human Resource Planning Society, and the U.S. Department of Labor. I previously served as President of the Labor and Employment Relations Association (LERA), President of the University Council on Industrial Relations and Human Resource Programs (UCIRHRP), Director of the UCLA Human Resources Round Table, Director of the UCLA Institute of Industrial Relations, Senior Associate Dean for the UCLA Anderson School MBA Program, Faculty Director of the Columbia Business School Ph.D. Program, Faculty Director of the Columbia Business School Human Resources Research Center, and Co-Chair of Los Angeles Mayor Riordan's Task Force on General Manager Compensation and Performance Evaluation. In 1995, I was elected a Fellow of the National Academy of Human Resources. I am senior editor of Advances in Industrial and Labor Relations and a member of the editorial boards of Industrial Relations, California Management Review, Journal of Change Management, and Work, Organization and Employment. In 1996 and 1999, respectively, I co-chaired the first and second National Conferences on Innovative Teaching in Human

Resources and Industrial Relations. In 2002, I received the Pericles Award from the Society for Human Resource Management (SHRM) for outstanding contributions toward advancing the practice of human resource management.

- 3. I have taught numerous MBA and Ph.D. courses at the Columbia University Graduate School of Business, on whose faculty I served for 20 years, and at the UCLA Anderson School of Management, on whose faculty I have served for 28 years. These courses include Human Resource Management; Managing Employee Relations; Managing & Leading Organizations; Leadership Foundations; Regulation of the Employment Relationship; Labor Market Analysis; Pay & Rewards in Organizations; and Research Methods.
- 4. I have consulted widely with business, government and voluntary organizations in the U.S. and abroad. I served for many years as Faculty Director of the UCLA Anderson School Advanced Program in Human Resource Management and as Faculty Director of the Columbia University Graduate School of Business Senior Executive Program. Further, I served for eight years as a Director of K-Swiss, Inc. and member of the Board's Compensation and Stock Options Committee and the Governance Committee. I presently serve as a Director of the National Academy of Human Resources, a member of The Conference Board's Evidence-Based Human Resources Advisory Panel, and Co-Chair of the Labor and Employment Relations Association Strategic Thinking Committee. I previously served as a member of the Research Advisory Board of World at Work, Inc. (formerly The American Compensation Association).
- 5. I hold a Ph.D. degree in Management with a specialization in human resource management and industrial relations as well as an MBA degree and a BS degree with a specialization in accounting. I received extensive training during the course of my Ph.D. studies in primary research methods (*i.e.*, experimental designs, observational and participant-observation research methods, interviewing, and survey design and analysis), secondary research methods (*i.e.*, the use of published databases and reference sources in conducting research), and quantitative research methods (*i.e.*, probability theory, univariate statistics and multivariate statistics). I have taught primary research methods courses to Ph.D. students at

Columbia Business School and the UCLA Anderson School; and I have written extensively about the topics of human resource strategy, human resource management and business performance, employment relations, job/work design, hiring and selection, compensation and rewards, performance management and evaluation, and discipline and due process.

- 6. I have served as a consulting and testifying expert in litigation for 39 years (1979-2018), having been retained on 375 occasions. Of these cases, I served as an expert for defendants 222 times, for plaintiffs 152 times, and jointly for plaintiff and defendant once. In these cases, I have rendered deposition testimony on 116 occasions and trial testimony on 59 occasions. My testimony has been rendered in federal, state and local courts across the country, administrative law courts, U.S. Tax Court, and arbitration hearings.
- 7. The subject matter of the cases in which I have been retained is as follows: 1) human resource management practices, including hiring, transfer, demotion, discipline, training and performance management; 2) wages and hours, including off-the-clock work, managerial and employee misclassification, overtime, waiting time, and meal and rest breaks; 3) independent contractor versus employee status; 4) wrongful termination and retaliation; 5) age, race, gender, religious, national origin and disability discrimination; 6) executive compensation, including executive contracts, incentive compensation, and stock option usage and backdating; 7) employee compensation, including bonus, commission and piece-rate pay systems and practices; and 8) corporate governance, including the roles of board members and executive officers.
- 8. BRG is being compensated for my time at a rate of \$750 per hour. My curriculum vita is attached as Exhibit 1. A list of my deposition and trial testimony rendered during the past five years is attached as Exhibit 2. A list of the documents I received thus far in this matter is attached as Exhibit 3. I reserve the right to add to this list as more information becomes available to me.

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#### II. CASE BACKGROUND

- 9. It is my understanding that the State of Washington has brought a lawsuit against The GEO Group, Inc. ("GEO") alleging that the company is required to pay minimum wages to detainees in the custody of the Federal government who voluntarily participate in a program at the Northwest Detention Center (NWDC) located in Tacoma, Washington. The State of Washington also alleges that detainees who participate in such program are employees of GEO<sup>2</sup> and, correspondingly, that GEO is the employer of these detainees.
- 10. It is my further understanding that since 2004, GEO has contracted with the U.S. Immigration and Customs Enforcement ("ICE"), an entity within the U.S. Department of Homeland Security (DHS), to operate the NWDC that temporarily houses federal immigration detainees who are in ICE's custody. According to this contract, GEO must offer a voluntary work program (VWP) to detainees. The program provides detainees an opportunity to occupy their time and to learn potentially transferable skills while awaiting deportation or release. The detainees individually decide whether or not to participate in this program. For those who participate, they are paid \$1.00 per day for the work they perform. This rate is set via a Federal Statute and Federal Standards, and the ICE reimburses GEO for each payment at this rate that GEO then makes to detainees.<sup>4</sup>

#### III. TASK ADDRESSED

11. Counsel for defendant has asked me to render opinions about 1) whether NWDC detainees who participate in the VWP are employees of GEO, and 2) whether the work that those NWDC detainees perform should be compensated at the minimum wage rate specified by the State of Washington.

<sup>&</sup>lt;sup>1</sup> State of Washington v. The GEO Group, Inc., *Complaint*, September 20, 2017.

<sup>&</sup>lt;sup>2</sup> The complaint states, "Each year Washington sets an hourly minimum wage, and employees protected by Washington's minimum wage laws must be paid at least the set hourly minimum wage," *Ibid*, p. 1.

<sup>&</sup>lt;sup>3</sup> State of Washington v. The GEO Group, Inc., "...GEO is an 'employer' violating the minimum wage law by paying detainees who participate in the federally mandated VWP \$1 per day, rather than the state minimum wage," GEO's Notice of Removal from Federal Court, p. 4.

<sup>&</sup>lt;sup>4</sup> State of Washington v. The GEO Group, Inc., GEO's Notice of Removal to Federal Court, p. 2.

#### IV. SUMMARY OF OPINIONS

12. In my opinion, 1) detainees in the custody of the Federal government who participate in activities under the VWP are not employees of GEO, and 2) the activities that ICE detainees participate in under the VWP are not undertaken as part of an employment relationship and therefore are not subject to the minimum wage rate specified by the State of Washington. The analytical bases of my opinions are elaborated below in Section V.

#### V. ANALYTICAL BASES OF OPINIONS

- a. Employment Relationship
- 13. For an employment or employer/employee relationship to exist, a company (or other organization) first formally hires an employee and then determines the work that an employee will perform, evaluates the employee's performance, determines the compensation to be paid to an employee, supervises/manages the employee, and further specifies any other terms and conditions of employment.<sup>5</sup> Based on my vast research, teaching and consulting experience regarding employment, employment relationships, and human resource management,<sup>6</sup> virtually none of these practices occurred in the matter at hand. Furthermore and also based on my experience, I've never heard of any detainee who is in Federal or State detention being labeled an employee or alleged to be an employee.
- 14. Administration of the VWP for detainees in the custody of ICE is governed by its contract with GEO and applicable federal statutes, regulations and policies.<sup>7</sup> This point is supported by the declaration of Mr. Tae E. Johnson, Assistant Director, Custody Management Division,

<sup>&</sup>lt;sup>5</sup> See, for example, D. Lewin and D.J.B. Mitchell. (1995). *Human Resource Management: An Economic Approach*, 2<sup>nd</sup> Ed. Cincinnati, OH: Southwestern.

<sup>&</sup>lt;sup>6</sup> Regarding research, see D. Lewin, D.J.B. Mitchell and M.A. Zaidi. (1997). *The Human Resource Management Handbook, Parts I-III*. Greenwich, CT: JAI Press. Regarding teaching, I have taught a course on Human Resource Management to degree program students at Columbia University and UCLA for more than four decades. Regarding consulting, I have consulted with and advised many companies, non-profit organizations, and government agencies about employment policies and practices. These government agencies included the New York City Police Department and the New York Rikers Island Prison system.

<sup>&</sup>lt;sup>7</sup> See Award/Contract between ICE and GEO, September 28, 2015, GEO-State 036825.

Enforcement and Removal Operations (ERO) of ICE and the Department of Homeland Security (DHS).<sup>8</sup> Moreover, the State of Washington appears to recognize and agree with this arrangement, to wit, "GEO contracts with ICE for the detention of adult civil detainees...[and adheres to] ICE's 2011 Performance Based National Detention Standards." Therefore, GEO neither determines detainee work activities nor the compensation paid to detainees for such work.

15. Still further, the Contract for NWDC includes a detailed Statement of Work that requires that "[d]etainee labor shall be used in accordance with the detainee work plan developed by the Contractor, and will adhere to the ICE PBNDS on Voluntary Work Program. The detainee work plan must be voluntary, and may include work or program assignments for industrial, maintenance, custodial, service, or other jobs. The detainee work program shall not conflict with any other requirements of the contract...It will be the sole responsibility of ICE to determine whether a detainee will be allowed to perform on voluntary work details and at what classification levels" Clearly, ICE retains control over decision-making about who can work in the VWP. In addition, the human resource management practices pertaining to the work performed by NWDC detainees are defined and fully explicated by ICE in the aforementioned PBNDS. Hence, GEO does not specify or control these practices, as would normally be the case with an employer. GEO is simply the intermediary between ICE and the detainees and thereby facilitates this voluntary work.

16. To more fully grasp the extent to which GEO does not determine or control the human resource management practices applicable to detainees of the NWDC who participate in the VWP, consider the following excerpts from the 2011 ICE performance-based national detention standards governing the VWP:

I. "Purpose and Scope

This detention standard provides detainees opportunities to work and earn money while confined, subject to the number of work opportunities

<sup>&</sup>lt;sup>8</sup> Declaration of Tae E. Johnson, August 3, 2018, especially pp. 4-8.

<sup>&</sup>lt;sup>9</sup> Complaint, p. 4. See also Declaration of Tae E. Johnson, pp. 4-5.

<sup>&</sup>lt;sup>10</sup> Award/Contract between ICE and GEO, p. 82.

available and within the constraints of the safety, security and good order of the facility."11

## "Expected Outcomes

Detainees shall be able to volunteer for work assignments but otherwise shall not be required to work, except to do personal housekeeping."<sup>12</sup>

#### V. "Expected Practices

# A. Voluntary Work Program.

Detainees shall be provided the opportunity to participate in a voluntary work program. The detainee's classification level shall determine the type of work assignment for which he/she is eligible. Generally, high custody detainees shall not be given work opportunities outside their housing units/living areas....",13

#### D. "Detainee Selection

The facility administrator shall develop site-specific rules for selecting work detail volunteers. These site-specific rules shall be recorded in a facility procedure that shall include a voluntary work program agreement. The voluntary work program agreement shall document the facility's program and shall be in compliance with this detention standard. The primary factors in hiring a detainee, as a worker shall be his/her classification level and the specific requirements of the job emphasis in original)."14

#### K. "Compensation

Detainees shall receive monetary compensation for work completed in accordance with the facility's standard policy. The compensation is at least \$1.00 (USD) per day. The facility shall have an established system that ensures detainees receive the pay owed them before being transferred or released."15

<sup>&</sup>lt;sup>11</sup> U.S. Immigration and Customs Enforcement, *Performance-Based National Detention Standards 2011*, p. 405.

<sup>&</sup>lt;sup>12</sup> Performance-Based National Detention Standards 2011, p. 405. Other expected outcomes include increased productivity, decreased idleness, and compliance with all federal safety and discrimination regulations.

13 Performance-Based National Detention Standards 2011., p. 406. This section also includes a requirement that

detainees maintain a neat and orderly living area.

<sup>&</sup>lt;sup>14</sup> Performance-Based National Detention Standards 2011, p. 406.

<sup>&</sup>lt;sup>15</sup> Performance-Based National Detention Standards, p. 407.

17. The standards and requirements for detainee participation in the VWP are also governed by ICE and are communicated to detainees, as illustrated by the following excerpts from ICE's 2016 national detainee handbook:

#### "VOLUNTARY WORK PROGRAM

If your facility has a volunteer work program, you may be able to volunteer to work. However, many facilities do not allow ICE detainees to participate in their work programs." <sup>16</sup>

"Will I get paid for my Work?

If you participate in the voluntary work program at your facility, you will get...\$1 for each day you work, not for each assignment. You will get paid at the end of every day you work, unless your facility has a different way of paying detainees. For example, some facilities will pay everything that you are owed before you are transferred or released. Check your facility's local rules."<sup>17</sup>

"How many hours can I work? You cannot work more than eight hours per day or 40 hours a week." <sup>18</sup>

"What are the requirements for the work program?

To take part in this program, you must:

- i. Sign a voluntary work program statement;
- ii. Complete any work-related training;
- iii. Follow all dress, grooming, and hairstyle requirements for your work assignment;
- iv. Work the schedule assigned to you; and
- v. Do your assigned work satisfactorily." 19
- 18. In addition to ICE-mandated standards and specifications for human resource management practices applicable to detainees at the NWDC, the NDWC also mandates such standards and

<sup>&</sup>lt;sup>16</sup> U.S., Immigration and Customs Enforcement, Enforcement and Removal Operations, *National Detainee Handbook, Custody Management*, April 2016, p. 12. GEO-State 000462.

<sup>&</sup>lt;sup>17</sup> National Detainee Handbook, Custody Management, p. 12. See also Deposition of Chou X. Chen, April 5, 2018. During that deposition, Mr. Chen was asked, "If you are housed in a ICE service processing center or Contract Detention Facility, you will be paid \$1 per day worked (not per work assignment), correct?" Mr. Chen responded, "Yes, it's on there" (referring to the aforementioned Handbook). Next, Mr. Chen was asked, "Is this the Ice detainee - National Detainee Handbook that you received?" Mr. Chen responded, "Yes. Then Mr. Chen was asked, "And this book tells you that you will be paid \$1 per day worked, correct?" Mr. Chen responded, "Yes." (p.154). See also Declaration of Tae E. Johnson, in which he states, "Per the terms of the contract...the reimbursement for the Voluntary Work Program is \$1.00 per day per detainee....ICE reimburses GEO \$1 per day per detainee for the VWP...This is the same rate that ICE provides to detainees in its own SPC facilities." (p. 5).

<sup>&</sup>lt;sup>18</sup> National Detainee Handbook, p. 12.

<sup>&</sup>lt;sup>19</sup> National Detainee Handbook, p. 12.

specifications. This is illustrated by the following excerpts from the NWDC VWP agreement and policy:

- "1. In order to have a job, you must complete a physical.
- 2. Detainees that participate in the Volunteer Work Program are not permitted to work in excess of 8 hours daily, or 40 hours a week. Scheduled days off will be assigned and taken.
- 3. Detainees are required to work when scheduled and participate in all work-related training.
- 4. Unexcused absence, unsatisfactory work performance, or participation in a serious infraction, e.g. fighting, is cause for removal from a work assignment. Workers are expected to be ready for work at the required time.
- 5. Theft or possession of contraband obtained as an opportunity of a work assignment is cause for removal from a work assignment.
- 6. Detainees must adhere to all safety regulations and to all medical and grooming standards associated with a work assignment.
- 7. Compensation shall be \$1.00 per day.
- 8. Primary factors that impact hiring are classification level, attitude, behavior, and physical ability to perform the job.
- 9. Volunteering detainees will not be denied work based on race, religion, sex, physical or mental handicaps or national origin."<sup>20</sup>
- 19. Similar standards and specifications are contained in ICE's PBNDS, as illustrated by the following excerpts:
  - 1. "This detention standard provides detainees opportunities to work and earn money while confined, subject to the number of work opportunities available and within the constraints of the safety, security and good order of the facility."
  - 2. "Detainees shall be provided the opportunity to participate in a voluntary work program."
  - 3. "Detainees shall be able to volunteer for work assignments but otherwise shall not be required to work, except to do personal housekeeping."
  - 4. "The detainee's classification level shall determine the type of work assignment for which he/she is eligible."
  - 5. "The normal scheduled workday for a detainee...is a maximum of 8 hours."
  - 6. "Detainees shall receive monetary compensation for work completed in accordance with the facility's standard policy. The compensation is ...\$1.00 (USD) per day."

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<sup>&</sup>lt;sup>20</sup> Volunteer Work Program Agreement, p. 1. GEO-State 003479.

- 7. "The facility shall have an established system that ensures detainees receive the pay owed them before being transferred or released. 21
- 20. Furthermore, the ICE PBNDS contains other specifications and standards for the VWP pertaining to the following:
  - 1. Detainee selection
  - 2. Detainee work responsibilities
  - 3. Number of work details in a day
  - 4. Detainees with disabilities
  - 5. Prohibition of discrimination
  - 6. Training and safety
  - 7. Removal of detainees from work<sup>22</sup>
- 21. In my experience and according to the professional literature in human resource management, job definitions are typically determined by the organization company, non-profit entity, public agency that seeks to hire people to perform those jobs or, in other words, to employee people to perform the jobs.<sup>23</sup> In this instance GEO did not determine or specify the aforementioned job descriptions, which indicates once again that GEO is not the employer of people detainees who filled those jobs.
- 22. Stepping back from these specific illustrations, it is clear that GEO does not establish the human resource management standards and practices for NWDC detainees who participate in the VWP, and thus exercises little to no control over them. Instead, GEO must accept the human resource management standards and practices mandated by ICE and the NWDC. Consequently, GEO does not employ NWDC detainees who participate in the VWP and therefore is not the employer of these detainees.<sup>24</sup> As such, the minimum wage rate mandated by the State of Washington to be paid to "employees" is not applicable to detainees who participate in the VWP or to GEO. Stated differently, GEO has no ability to meaningfully control any of the following, which are in fact controlled by ICE:

<sup>&</sup>lt;sup>21</sup> Performance-Based National Detention Standards 2011, pp. 406-407.

<sup>&</sup>lt;sup>22</sup> Performance-Based National Detention Standards 2011, pp. 406-408.

<sup>&</sup>lt;sup>23</sup> See, as examples, Lewin and Mitchell, *Op. cit.* and Lewin, Mitchell and Zaidi, *Op. cit.* 

- a) Determinations of detainee eligibility to participate in the VWP
- b) The actual selection of detainees who participate in the VWP
- c) The establishment of normal work hours for the VWP participants
- d) Determinations of pay scales/grades for voluntary work program participants
- e) The training provided to VWP participants
- f) The causes for termination of VWP participation
- 23. Consequently, GEO possesses little to none of the control exercised by a typical employer, and the circumstances surrounding the detainees' participation in the VWP are not consistent with those typically associated with an employer-employee relationship. Instead, GEO administers this program at the direction of and under the supervision of ICE, simply passing through to the detainees the reimbursement of \$1.00 per day for detainees that elect to participate in the VWP.

## a. The Minimum Wage

- 24. The requirement for a minimum hourly wage was first specified in and enacted as part of the 1938 U.S. Fair Labor Standards Act (FLSA). Among other things, that Act defined certain categories of covered employees, which means that it also excluded certain categories of employees from its coverage. Most U.S. states subsequently followed suit and enacted their own minimum wage laws that, in most respects, closely followed the FLSA. Notably, however, none of these laws apply to prisoners or detainees in U.S. Federal and State institutions.<sup>25</sup> The original purpose of minimum wage laws, and still largely their purpose, was to provide covered employees with a standard of living that would allow them to escape poverty and to meet basic sustenance needs for food, clothing and shelter.
- 25. During the eight decades that have passed since enactment of the FLSA, thousands of articles and numerous books have been written about this law.<sup>26</sup> Much of this literature focuses on

<sup>&</sup>lt;sup>25</sup> See, Lewin and Mitchell, *Human Resource Management: An Economic Approach.*, especially pp. 257-260 and 593-596.

<sup>&</sup>lt;sup>26</sup> See, as examples, D.H. Autor, A. Manning and C.L. Smith, "The Contribution of the Minimum Wage to U.S. Wage Inequality Over Three Decades: A Reassessment," *American Economic Journal, Applied Economics*, vol. 8, no. 1, 2016, pp. 58-99; D. Neumark, J.M.I Salas and W. Wascher, "More on Recent Evidence on the Effects of

the wage and employment effects of the minimum wage legislation, with the central analytical issue being whether the positive effect of improved wages for covered employees exceeds, equals or falls short of the negative effect of dis-employment and/or lower employment resulting from this legislation. Dis-employment occurs when employers' layoff some employees due to their higher cost, and lower employment occurs when employers hire fewer employees than they otherwise would. In both instances, the increased costs of employees due to their coverage by minimum wage legislation is not offset by increased productivity.

- 26. While this is an interesting and important debate, it does not directly apply to the matter at hand because, as I have indicated above, no employment relationship exists between detainees in the custody of ICE and GEO. Therefore, the minimum wage requirement does not apply to detainees who are engaged in work activities under the NWDC VWP. Notably, neither ICE nor the State of Washington pay minimum wages to detainees in institutions that are directly operated and managed by ICE and/or the State, respectively.<sup>27</sup>
- 27. As previously noted, ICE's PBNDS specify that detainees will receive monetary compensation of \$1 per day for their voluntary work activities in which they are engaged."<sup>28</sup> This requirement covers both the detainee facilities operated directly by ICE and the agreements that ICE reaches with contractors, such as GEO. Stated another way, nothing in the PBNDS specifies that detainees will receive minimum wages for work performed beyond the \$1.00 per day requirement. Regarding the State of Washington, its Minimum Wage Act (MWA) explicitly exempts from coverage residents of state, county or municipal detention institutions.<sup>29</sup> Furthermore, detainees and inmates who are in the custody of the State of Washington Department of Corrections (DOC) are provided "opportunities to support the

Minimum Wages in the United States," *IZA Journal of Labor Policy*, vol. 3, no. 24; Congressional Budget Office (CBO), *The Effects of a Minimum-Wage Increase on Employment and Family Income*. Washington, D.C.: Congress of the United States, February 2014; and E. Jardim, M.C. Long, R. Plotnick, E. van Inwegen, J. Vigdor and H. Wething, "Minimum Wage Increases, Wages, and Low Employment: Evidence from Seattle," National Bureau of Economic Research (NBER) Working Paper No 23532, Issued in June 2017, Revised in May 2018. The last of these studies found that legislatively mandated increases in the minimum wages for covered private sector employees working in the City of Seattle, Washington had net negative effects, meaning that the dis-employment effects of the minimum wage outweighed the income effects of the minimum wage.

<sup>&</sup>lt;sup>27</sup> See State of Washington Department of Corrections Policy 700.100

<sup>&</sup>lt;sup>28</sup> National Detainee Handbook, Custody Management, p. 12.

<sup>&</sup>lt;sup>29</sup> Washington Rev. Code, paragraph 49.46.010(3)(k).

daily operation and maintenance" of state facilities, but when those detainees and inmates perform work in conjunction with these opportunities they are compensated at a small fraction - about 32 cents per hour - of the minimum wage that the State of Washington alleges should be paid by GEO to detainees in the NWDC VWP.<sup>30</sup> Hence, the State of Washington is claiming that GEO should pay minimum wages to detainees when the State itself does not do so and does not claim to do so.

#### VI. CONCLUSION

In my opinion, 1) detainees in the custody of the Federal government who participate in activities under the VWP are not employees of GEO, and 2) the activities that ICE detainees participate in under the VWP are not undertaken as part of an employment relationship and therefore are not subject to the minimum wage rate specified by the State of Washington.

28. Should new or additional information germane to my analysis subsequently be provided, I reserve the right to modify or supplement my opinions accordingly.

Respectfully submitted,

David Lewin

David Lewin, Ph.D.

September 20, 2018

<sup>&</sup>lt;sup>30</sup> Washington Department of Corrections Policy 700.100; GEO's Notice of Removal to Federal Court, p. 1.

## **Curriculum Vitae**



# Exhibit 1

**DAVID LEWIN, PH.D.** Abridged CV, July 1, 2018

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#### **BIO/SUMMARY**

David Lewin is a Managing Director of BRG and the Neil H. Jacoby Professor Emeritus of Management, Human Resources and Organizational Behavior at the UCLA Anderson Graduate School of Management. He has provided expert analysis and testimony in numerous labor and employment matters involving issues of no-poaching and non-compete agreements; executive compensation and executive contracts; wrongful termination and retaliation; independent contractor v. employee status; franchisor-franchisee joint employment; managerial and employee misclassification; age, gender, race, disability and religious discrimination; and research methods. In these areas, Dr. Lewin has designed and analyzed data obtained from survey questionnaires, interview protocols, and observational studies as well as from secondary sources. He also consults widely on human resource management issues and practices with companies in the U.S. and abroad. Dr. Lewin has published many books and journal articles. His books include Human Resource Management: An Economic Approach; The Oxford Handbook of Participation in Organizations; Contemporary Issues in Employment Relations; The Human Resource Management Handbook; Advances in Industrial and Labor Relations, Volume 24; and Handbook of Qualitative Research Methods on Human Resource Management: Innovative Techniques. Dr. Lewin serves on the editorial boards of Industrial Relations, California Management Review, Journal of Change Management, and Work, Organization, and Employment, and is Senior Editor of Advances in Industrial and Labor Relations. He is a Fellow and member of the Board of Directors of the National Academy of Human Resources (NAHR). For eight years he served as a member of the Board of Directors of K-Swiss, Inc. and member of the Board's Compensation and Stock Options Committee and the Board's Governance Committee. He recently served as President of the Labor and Employment Relations Association (LERA). Prior to joining UCLA, Dr. Lewin served as Professor, Director of the PhD Program, Director of the Human Resources Research Center, and Faculty Director of the Senior Executive Program at the Columbia University Graduate School of Business.

#### **EDUCATION**

Ph.D. – 1971, UCLA (Management)

Dissertation Title: Wage Determination in Local Government Employment



MBA – 1967, UCLA

B.S. – 1965 California State University, Los Angeles (Accounting)

#### PRESENT POSITIONS

Neil H. Jacoby Professor Emeritus of Management, Human Resources & Organizational Behavior, UCLA Anderson School of Management

Managing Director, Berkeley Research Group, LLC

Fellow and Member, Board of Directors, National Academy of Human Resources (NAHR)

#### **CONSULTING RETENTIONS**

Dr. Lewin has consulted widely with companies, non-profit organizations and governments in the areas of organizational change, human resource strategy, leadership development and succession planning, performance management, job/work design, executive and employee compensation, and conflict management. His clients have included Exxon-Mobil, Chevron Overseas Petroleum, IBM, General Motors, Toyota Motor Corporation, Northrop-Grumman, Merck, Oracle, United Airlines, Airlines for America, The New York Times, Princess Cruises, The New York City Police Department, and many others.

#### SELECTED EXPERT RETENTIONS

Dr. Lewin has been retained more than 360 times as an expert in labor and employment litigation. He has submitted written reports and declarations in more than 200 of these cases, rendered deposition testimony in more than 100 of these cases, and testified at trial and arbitration hearings in 57 of these cases. Listed below are some of the cases in which he has been retained as an expert during the past several years.

- 2018. <u>HSBC v. Merrill Lynch Mortgage Lending</u>; validity and reliability of USBLS pay data; McKool Smith; plaintiff; New York, NY.
- 2018. <u>Cantor Fitzgerald v. Jeffries</u>; executive compensation and labor market competition; Boies, Schiller & Flexner; defendant; New York, NY.
- 2018. <u>USA v. Nocito</u>; management services and executive compensation; Evashavik, DiLucente & Tetlow; defendant; Pittsburgh, PA.
- 2018. <u>Remis v. Goodwin Procter</u>; employment search mitigation and reputational damage; Goulston & Storrs; defendant; Boston, MA,
- 2018. <u>Yoshioka, et al. v. Johnson Controls</u>; wrongful termination and human resource investigation practices; Workman Law Firm; plaintiff; *deposition*; Alameda County, CA.



- 2018. <u>Parry, et al. v. Farmers Insurance Exchange</u>; independent contractor v. employee status; Locke Lord; defendant; Los Angeles County, CA.
- 2018. <u>Softub v. Dilley; wrongful termination and executive compensation; Nemeck Cole; plaintiff; *deposition;* <u>Los Angeles, CA.</u></u>
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# Exhibit 2

#### **DAVID LEWIN**

### **DEPOSITION AND TRIAL TESTIMONY, 2014-2018**

- 2014. Janvey, Receiver for Stanford International Bank v. Giusti; executive compensation; Stanley, Frank & Rose; defendant; report; *deposition*; Houston, TX.
- 2014. Flemma v. Halliburton Energy Services, Inc.; wrongful termination and retaliatory discharge; Rodey, Dickason, Sloan, Akin & Robb; defendant; report; *deposition; Albuquerque*, *NM*.
- 2014. Telesys v. In-Room Video and Michael Poole; Executive Compensation; Allan Matkins; defendant; *deposition*; San Francisco, CA.
- 2014. Parmenter v. Farmers Insurance Group, Inc.; wrongful termination and retaliatory discharge; Tharpe & Howell; defendant; report; **trial testimony**; Los Angeles, CA.
- 2014. Landan v. Hewlett-Packard; executive compensation; Sullivan & Worcester; plaintiff; report; *deposition*; San Francisco, CA.
- 2014. AngioScore v. Konstantino, et al.; corporate governance; Wilson Sonsini; defendant; report; *deposition*; Oakland, CA.
- 2015. Chambers, et al. v. North American Company for Life and Health Insurance (NACOLAH); survey research; Hagens, Berman, Solo & Shapiro; plaintiff; report; *deposition*; Iowa.
- 2015. Pao v. Kleiner, Perkins, Caufield & Byers; wrongful termination and damages; defendant; Orrick, Herrington & Sutcliffe; report; *deposition*; **trial testimony**; San Francisco, CA.
- 2015. Romero, et al. v. Allstate Insurance Company; independent contractor versus employee status, release arrangements; defendant; Kirkland & Ellis; report; *deposition*; Chicago, IL.

- 2015. Blue Cross and Blue Shield of Arizona v. Rocky Mountain Holdings; corporate governance and headquarters location; plaintiff; Jenner & Block; report; *deposition*; Phoenix, AZ.
- 2015. Rodman, et al. v. Safeway, Inc.; online versus in-store pricing and survey research; defendant; Sheppard, Mullin, Richter & Hampton; report; *deposition*; San Francisco, CA.
- 2015. Cooner Sales Company, LLC v. New England Wire Technologies Corporation; executive compensation; plaintiff; Arent Fox; report; *deposition*; **arbitration testimony**; Los Angeles, CA.
- 2016. De La Rosa v. White Memorial Medical Center; employee hiring and discipline; defendant; McCurdy and Leibl; report; *deposition*; **trial testimony**; Los Angeles, CA.
- 2016. Rock v. NCAA; student-athlete grants-in-aid and survey research; plaintiff; Hagens, Berman, Sobol & Shapiro; report; *deposition*; Los Angeles, CA.
- 2016. Rogers, et al. v. The Home Depot, et al.; exempt, non-exempt status of sales consultants; plaintiff; Quintilone & Associates; report; *deposition*; Central District, CA.
- 2016. Greer v. Dick's Sporting Goods; off-the-clock work and unreimbursed business expenses; plaintiff; Capstone Law; report; *deposition*; Los Angeles, CA.
- 2016. Wadler v. Bio-Rad Laboratories; defendant; wrongful termination and damages mitigation; defendant; Latham & Watkins and Quinn Emanuel; report; *deposition*; San Francisco, CA.
- 2016. United Farmers Agents Association (UFAA) v. Farmers Insurance Group; no-cause termination provision in agents' agreements; defendant; Hinshaw Culbertson and Tharpe & Howell; report; **trial testimony**; Los Angeles,
- 2016. SuperShuttle v. State of California EDD; independent contractor v. employee status; plaintiff; Marron & Associates; report; *deposition*; **trial testimony**; Sacramento, CA.
- 2016. Berger v. Kargo Global, Inc.; gender discrimination and executive compensation; defendant; Sullivan & Cromwell and Christopher Turcotte, LLP; **arbitration testimony**; New York, NY.

- 2017. US Ex Rel Diaz v. Kaplan University, et al; admission advisor compensation and DOE funding; defendant; Gibson Dunn; report; *deposition*; Los Angeles, CA.
- 2017. Jimmy John's Overtime Litigation; managerial misclassification and franchisor-franchisee joint employer; plaintiff; Outten & Golden; *deposition*; Chicago, IL.
- 2017. Cone v. Causeway Capital Management; wrongful termination and executive compensation; plaintiff; Irell & Manella; report; *deposition*; Los Angeles, CA.
- 2017. Dittmar, Tilton, et al. v. Costco Wholesale Corp.; off-the-clock work and missed meal and rest breaks; plaintiff; Capstone Law; report; *deposition*; Los Angeles, CA.
- 2017. Wergechik v. Anaheim Arena Management; gender discrimination, wrongful termination, and retaliation; defendant; Sheppard, Mullin, Richter & Hampton; *deposition*; Orange County, CA.
- 2017. Cooner Sales Company, LLC v. New England Wire Technologies Corporation; executive compensation; plaintiff; Larson O'Brien; report; *deposition*; **arbitration testimony**; Los Angeles, CA.
- 2017. Alcantar v. Hobart Service, Inc.; compensability of driving time for service technicians; plaintiff; Workman Law Firm; report; *deposition*; Central District, CA.
- 2018. Softub, Inc. v. Karen Dilley; wrongful termination and executive compensation; plaintiff; Nemecek & Cole; *deposition*; Los Angeles, CA.
- 2018. Priority Posting and Publishing v. State of California Franchise Tax Board; executive compensation; Ord & Norman and Brager Tax Law Group; report; *deposition*; San Francisco, CA.
- 2018. Yoshioka v. Johnson Controls, Inc.; Wrongful Termination and HR Investigation Practices; Workman Law Firm; report; *deposition*; San Francisco, CA.
- 2018. Remis v. Goodwin Procter; Employment Search Mitigation and Reputational Damage; report; **arbitration testimony**; Boston, MA.

# Exhibit 3

#### **List of Documents Received**

#### **Legal**

- 1. Deposition of Chao X. Chen and Exhibits, April 25, 2018.
- 2. Deposition of Fernando Aguirre-Urbina and Exhibits, June 11, 2018.
- 3. Deposition of Nwauzor Ugochukwu and Exhibits, June 19, 2018.
- 4. Deposition of Ryan Kimble and Exhibits, July 9, 2018.
- 5. Class Action Complaint for Unpaid Wages and Forced Labor, Menocal et al. v. The GEO Group, Inc., October 22, 2014.
- 6. Complaint for Declaratory and Injuctive Relief and Damages, Raul Novoa v. The GEO Group, Inc., December 19, 2017.
- 7. Class Action Complaint for Damages, Chao Chen v. The GEO Group, Inc., September 26, 2017.
- 8. GEO's Notice of Removal to Federal Court, State of Washington v. The GEO Group, Inc., October 9, 2017.
- 9. Declaration of Tae D. Johnson Assistant Director, Custody Management Division, Enforcement and Removal Operations (ERO) United States Immigration and Customs Enforcement (ICE) Department of Homeland Security, State of Washington v. The GEO Group, Inc., August 3, 2018.
- 10. Complaint and Summons, State of Washington v. The GEO Group, Inc., September 21, 2017.
- 11. GEO's Answer and Counterclaims, State of Washington v. The GEO Group, Inc., December 20, 2017.
- 12. Washington's Answer and Affirmative Defenses to GEO's Counterclaims, State of Washington v. The GEO Group, Inc., March 14, 2018.

#### Other

- 13. U.S. Department of Homeland Security, Performance-Based National Detention Standards Inspection Worksheet for Over 72 Hour Facilities, December 1, 2009.
- 14. U.S. Department of Homeland Security, Performance-Based National Detention Standards Inspection Worksheet for Over 72 Hour Facilities, February 1, 2010.
- 15. Ice National Detention Standards Compliance Review, April 23, 2011.
- 16. U.S. Department of Homeland Security, Performance-Based National Detention Standards Inspection Worksheet for Over 72 Hour Facilities, April 19, 2012.
- 17. U.S. Department of Homeland Security, Performance-Based National Detention Standards 2008 Inspection Worksheet for Over 72 Hour Facilities, May 23, 2013.
- 18. U.S. Department of Homeland Security, Performance-Based National Detention Standards 2011 Inspection Worksheet for Over 72 Hour Facilities, April 17, 2014.
- 19. U.S. Department of Homeland Security, Performance-Based National Detention Standards 2011 Inspection Worksheet for Over 72 Hour Facilities, April 16, 2015.
- 20. U.S. Department of Homeland Security, Performance-Based National Detention Standards 2011 Inspection Worksheet for Over 72 Hour Facilities, April 14, 2016.
- 21. U.S. Department of Homeland Security, Performance-Based National Detention Standards 2011 Inspection Worksheet for Over 72 Hour Facilities, April 20, 2017.

# Exhibit 3

## **List of Documents Received**

## **Bates Documents**

- 22. GEO-State 000001 GEO-State 000003.
- 23. GEO-State 000385 GEO-State 000389.
- 24. GEO-State 000462 GEO-State 000489.
- 25. GEO-State 015848 GEO-State 016032.
- 26. GEO-State 019280 GEO-State 019286.
- 27. GEO-State 003479.
- 28. GEO-State 036825 GEO-State 037180.
- 29. WA-00000001 WA-00000115.

<sup>\*</sup> Facts and data considered in forming my opinion are referenced in the report.